



Baker Lake Nursery

320-249-4036 or 320-232-8369

www.bakerlakenursery.com

info@bakerlakenursery.com

Terms & Conditions

Pricing: Our pricing is updated annually and usually abides to a fiscal year program beginning anew every September 1st. All prices listed herein are for the wholesale trade only and are FOB our nursery site at; 7118 – 230th Ave. Royalton, MN 56375. A \$300.00 minimum is required for the first annual purchase.

Discounts: In 2010 we began offering volume discounts based on total annual purchases dated within our fiscal year program. The columns below reflect that discount which we still honor.

Annual Purchases	Percent Discount
\$0-\$3,000	0%
\$3,000- \$5,000	2%
\$5,000-\$7,000	3%
\$7,000-\$9,000	4%
\$9,000-\$11,000	5%
\$11,000-\$15,000	6%
\$15,000-\$20,000	7%
\$20,000-\$35,000	8%
\$35,000-\$50,000	9%
\$50,000- and up	10%

Terms: We reserve the right to reject all or part of an order due to our supply being exhausted, stock being damaged by nature, or other conditions beyond our control. In that event a full refund of the subjected stock will be made. All orders will require prepayment except those with approved credit. Upon credit approval our terms are net 30 days. First time purchases will require a 50% down payment. All orders can be reduced by a discount percentage depended on total volume purchased. Over due accounts are subject to 1½% monthly service charge. There is an annual \$300.00 minimum purchase.

Nursery Stock: All stock is kept true to name to the best of our abilities, but if proven otherwise, we will replace or refund the improper proportions. All our stock is graded to nursery standards set forth in the “American Standard for Nursery Stock” booklet. We welcome any comments or suggestions that you may have regarding our service and quality so that we may continue to improve them. If questions arise about care or treatment of our plants after you receive them, please contact us and we will assist you to the best of our abilities. We believe that our success is dependent on your success, and your satisfaction is our satisfaction.

Sales Tax: Under the Minnesota Sales and Use Tax Law we are required to charge a 6.875% sales tax for all purchases made in the State of Minnesota. A tax will be charged unless documentation such as an Exemption Certificate is given to us that expresses that the purchased goods are to be resold, to be used by a non-profit organization, or for other reasons is exempt from tax. Purchases from another State are exempt from Minnesota sales tax.

Claims and Warranty: Any claims for broken or bruised plants, incorrect counts, ill health, or general poor condition, must be brought to our attention within 30 days after delivery. Replacement, refund, or other corrective action, will be taken by us within 30 days of your notification to us. We cannot at anytime be liable for cost greater than the original purchase price.

Restocking Fees: When items are acknowledged by us, they are automatically removed from our availability list which then makes them unavailable to our other customers. Any cancellations made after April 1st, or 3 months after a confirmation was acknowledged, may be subjected to a 20% restocking fee. Because trees are perishable, the element for our justification in this is dependent upon thresholds that many of our trees approach in our fields that allows them only to be listed for sale at limited times throughout their growing cycles.

Tagging: We can provide basic individual tree tagging at no charge but reserve the right to assess fees for specific tags i.e. for pictures, bar coding, descriptions, etc.

Shipping: We use various shipping methods which include our own truck and enclosed trailer combo, pallet shipping via Spee-dee or Fed-Ex, or refrigerated or non refrigerated semi-truck trailers. Most spring shipments are most economical when combination load drops are used in neighboring geographical localities by semi-truck trailer commercial haulers. In most cases freight cost can be calculated prior to shipment. We strongly discourage shipments after May 10th, dependent on the spring, because once the evergreen trees begin to flush the new growth becomes very fragile and many candles can break off through the rigors created by handling and shipping.

Inspection Tours: All customers are welcomed to tour our growing facilities. To do so just contact us and we will make arrangements for someone to accompany you through our fields.

Park Grade: We also have an assortment of park grade (#2 grade) trees. If interested please call us for availability and pricing.

Custom Growing: Because of the volatility of available nursery stock and the time required for proper growing to specific sizes, a growing plan needs to be formulated years in advance of their actual sale. Custom growing can alleviate short orders or exhausted supplies that often plague our industry. This also encourages us to pay special attention to these selected plant items. This in no way implies a strict regimented obligation, but only a commitment by both of us to better plan our future. Please consider us in your long-term plans and utilize many other benefits connected with custom growing.

Recycling: We can also buy back all of our containers that are sold with our plants, provided they are reusable. We usually pay between 20-50% of their original value depending on assortment and accessibility. In special occasions we may be able to purchase containers that are not our own.